

SANTA ANA FEDERAL CREDIT UNION

2008 Annual Report

August 12, 2009



VISION: To be Your Financial Choice



MISSION: Helping Members Achieve their Financial Dreams and Goals

CHAIRMAN AND PRESIDENT'S REPORT

In 2008, stocks plunged, the economy shrunk, oil prices spiked, most credit markets grounded to a halt and some major financial institutions breathed their last breath. Most of the billions in bailout money, handed out by the government, so far have gone to the nation's banks. The idea was to stabilize the financial system and ease tight credit markets. With more money on the balance sheets, the thinking was that banks would make more loans, and that would jump-start the economy. It hasn't quite worked that way.

Fortunately, Santa Ana Federal Credit Union is still actively lending when so many financial institutions have cut back. We have also provided a safe haven for Members' savings. The economic crisis and the cascading bank meltdowns created much concern about safety and soundness. During the fourth quarter 2008, we focused our attention on an awareness campaign to you, our Members, to let you know your money and peace of mind are safe with us.

Despite the economy and events that shook the industry around the world, we are proud of our achievements during 2008, some of which are listed below.

- We introduced a Green Auto Loan Program where Members can save some green by "going green".
- The popular Skip-A-Payment program was offered during the summer and holiday months.
- We celebrated our 58th Annual Meeting with over 200 Members/guests and a lucky Member winning the grand prize, a 42" flat screen TV.
- Addition of a new Select Employee Group – Red Mountain Retail Group.
- Enhanced the security of the Membership with the addition of Verafin, a solution to help detect fraud and identity theft.

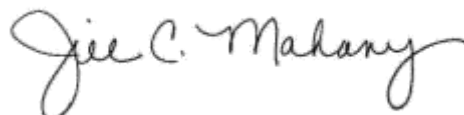
2009 will definitely be another challenging year. Our focus will be on our commitment to providing you with excellent Member service and ensuring the safety and soundness of your trusted credit union. Thanks to an outstanding Board of Directors, Supervisory Committee, Volunteers, management team and staff whose teamwork and dedication make our accomplishments and success possible.

We look forward to serving you in 2009 and we thank you for choosing SAFCU as your financial institution. You, our Members, have taught us that success is not always measured in numbers, but in the ability to change things for the better and inspire others to do the same.

Respectfully submitted,



Robert Steaffens, Chairman



Jill C. Mahany, CCE, President/CEO



TREASURER'S REPORT



As of December 31, 2008

STATEMENT OF FINANCIAL CONDITION

	<u>2008</u>	<u>2007</u>
<u>ASSETS</u>		
NET LOANS OUTSTANDING	\$56,362,383	\$59,920,894
CASH AND RECEIVABLES	3,011,812	2,968,703
INVESTMENTS	7,216,184	4,903,525
FIXED ASSETS	769,222	942,641
OTHER ASSETS	975,025	1,059,102
TOTAL ASSETS	<u>\$68,334,626</u>	<u>\$69,794,865</u>
<u>LIABILITIES AND MEMBER EQUITY</u>		
MEMBER SHARES AND CERTIFICATES	\$62,772,279	\$62,593,825
NOTES AND ACCOUNTS PAYABLE	60,393	121,664
ACCRUED EXPENSES AND OTHER LIABILITIES	135,071	(32,194)
REGULAR RESERVES	2,324,239	2,324,239
UNDIVIDED EARNINGS	3,042,644	4,787,331
TOTAL LIABILITIES AND MEMBER EQUITY	<u>\$68,334,626</u>	<u>\$69,794,865</u>

Board of Directors

Robert Steaffens, Chairman
Christine Duarte, Vice-Chair
Bob Helton, Treasurer
Greg Cooper, Secretary

Ray Comeau, Director
Carolyn Grubbs, Director
Mark Kiss, Director

Directors Emeriti

John Burk

Rod Coloma

Supervisory Committee

Tony Harrelson, Chairman
Steve Critchfield, Member
Barbara Peña, Member

Robert L. Swenson, Member
Tom Serafin, Member

SAFCU Volunteer

Mark Richard Lawrence

President/CEO

Jill C. Mahany

**MEMORABLE
MOMENTS**



CEO WITH WINNER OF IPOD TOUCH



HIGH SCHOOL MUSICAL "MEET AND GREET"



MEMBER APPRECIATION DAY



SHRED-IT DAY



CITY OF SANTA ANA BENEFITS FAIR



Santa Ana
Federal Credit Union

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